



tremco illbruck is a producer of products for sealing, bonding and coating for the construction and manufacturing industry. We believe, it is often the hidden details that play a crucial role in the success of a project. And, this is where tremco illbruck come into play: wherever your life takes you, you will be surrounded by our products even if they are hidden once applied. Our solutions are used everywhere, from window and façade seals to passive fire protection, even to the bonding of components in household devices. Day in and day out, over 1,100 tremco illbruck employees across Europe, Asia and the Middle East work with dedication in the interests of our customers, creating impressive solutions for over 90 countries across the world and deliver an annual turnover of more than 300 million Euros. As part of the stock-market-listed RPM International Inc., USA, we benefit from the security of being part of a global company, whilst enjoying maximum entrepreneurial freedom.

With these fine details, we are helping to shape the world of tomorrow. Would you like to join us in this?

Area Sales Representative

Home Based

Your Tasks

- › Identify and generate specifications to sell the full range of products.
- › Provide a front-line Technical support function for the product range. Where appropriate/ liaise with the Technical Services product specialist.
- › Work with the current Area Sales Manager for the Fire Division to help support the business by carrying out CPD's, customer training and site support.
- › Develop sales presentations, written sales proposals to deliver our business proposition to a multi-level audience.
- › Ensure all necessary administrative systems/ reporting requirements are met including appropriate reports, sales and product forecasts etc.
- › Assess competitor's activity and to implement all necessary combative measures to assure market share.

Your Profile

- › A working knowledge of the building and construction industry is advantageous.
- › Degree level or professional qualification relating to Sales or Marketing.
- › Previous experience of working in Sales (ideally 1 to 2 years).
- › Experience of working in a fast-paced environment with the ability to multi-task, ability to prioritise workload and foster strong working relationships with all internal / external stakeholders.

What we offer

- › Competitive Salary
- › Bonus Scheme
- › Excellent benefits
- › Learning and development opportunities
- › Part of a growing International group

Become part of our team and shape the future of the tremco illbruck Group!

Send us your CV along with your salary expectations to: careers@flowcrete.com

No Agencies please

Contact

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